Research Development 2017

**COMPETITIVE INTELLIGENCE**

89 Competitive Intelligence Documents

$25M

provides actionable insights and future-looking intelligence to inform leadership decisions and proposal strategy.

**LIMITED SUBMISSIONS**

285 Limited Submission Postings

$46M

serves as a transparent, equitable, and robust system for selecting the most competitive proposals for specified opportunities, while providing actionable feedback for all submissions.

**INTERNAL GRANTS**

6 Internal Grants Programs

$900K

facilitate the review and management of smaller dollar opportunities that foster excellence and are managed at the university, college, school, and unit level.

**PROPOSAL MANAGEMENT**

69 Proposals Managed

$473M

connects early and often with teams to increase the efficiency and effectiveness of the proposal development period using industry best practices for large-scale and strategic proposals. Part of this is teaching faculty the power of graphics for communicating key themes.

**EVENTS**

35 Events

1,500+ people

brings small and large groups together to discuss current opportunities and plan for future ones, and to create a community of practice dedicated to improving teaming, proposals, and award performance, within and across ASU’s research enterprise.

*projected amount for full funding

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**Mission**

Research Development works with ASU research faculty, staff, and leaders to improve funding success and grow the research enterprise.

**Goals**

We accomplish our mission through empowering and emboldening every faculty, staff, and student member of ASU to increase their competitive edge in support of the expanding quality and quantity of the research enterprise.

**Values**

Research Development values the individual merits and experience of every person across the network of research at ASU regardless of gender, race, ethnicity, language, or belief system, and their inherent ability, as well as our own ability, to learn how to improve the scale, fidelity, accuracy, and quality of our work.